

## Part of Business Negotiations... Not #Blog 29



So many times I have had to politically explain that “we will do this business transaction the right way or not at all.” Right way refers to ... I am not part of the transaction and my skirt stays in place.

These kinds of positions have cost me business opportunities on many occasions because compromise was not part of my business plan nor was my skirt being out of place. While it has made my climb up the corporate ladder a little slower, I can truly say that my integrity is intact.

***“Compromising my personal standards with the business will never be part of the contract or business negotiations. By the way, my Attorney said that he is looking forward to having that “sidebar” with you at his earliest convenience. Thank you for your time. I don’t believe another meeting is necessary.”***